

POST-SHOW REPORT

MEDICA 2019 + COMPAMED 2019



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Medical experts gain yet more deep insight into the future possibilities.



Video MEDICA | Smart Hospital - the hospital of the future

Recently, Dusseldorf hosted the world of medical technology again. At the 2019 MEDICA and COMPAMED fairs, exhibitors and visitors alike were given the opportunity to immerse themselves in the future. The events not only showcased a broad spectrum of cutting-edge technology and high-tech solutions but also provided a platform for inspiring forums, conferences and events on current areas of interest and



Join us in looking back at this leading international trade fair. Don't forget to come back again next year and help us shape the healthcare industry of tomorrow.

VELCOME

trends.



Visitor satisfaction

97%

Floorspace in 2019

114,538

Domestic Foreign 29,284 85,254

Just some of the positive exhibitor and visitor feedback

Photo Gallery | Visitor Statements MEDICA 2019

Photo Gallery | Exhibitor Statements MEDICA 2019

Andrea Marosán is enthusiastic about MEDICA. She and her colleagues came all the way from Hungary to Düsseldorf for the sixth time. "It is pleasant here at the joint stand. For the next few years, however, we are thinking about having our own stand," says Marosán.

Andrea Marosán, Tamás Vitrai, Zsófia Kertész, Uscom, Hungary





At the stand of the Finns, one is remarkably collegial. "We all work together", say the exhibitors, Mikko Savola, "we are at MEDICA because we want to learn from others and because we want to make international contacts".

Thomas Sillman, Mikko Savola, Finland

For Nicolas Roche, MEDICA is first and foremost a place where he and his company can organise meetings with their customers. "I spent most of my time in meetings in our small meeting room at the stand. They were successful days."

Nicolas Roche, Sophysa, France





"I am visiting MEDICA to get an overview of the current medical market. We are professional interior designers specialising in the healthcare market. Here, you can get a good overview or see who you could work with," says Johanna Schreck.

Johanna Schreck, Key Account Manager, Keller, Germany



"We are here to look for new suppliers, new trends and innovative products", says Maciej Krupa from Poland. "I'm Vice President of a company that is distributing medical equipment. Compared to the last MEDICA, it seems to be more crowded, and so the exhibition seems to be growing. We are happy to have found very interesting products and exhibitors, and for us, MEDICA is the most important exhibition. We will certainly be back next year."

Maciej Krupa, Vice President & Edyta Hetman, President, Audical, Poland



For Mariano J.A. Wassermann, it is also their first year at MEDICA. The aim is to bring their products to the European market and to make new business contacts. "MEDICA is a very popular event. Everyone who works in the sector knows it." This year, they are exhibiting at the Argentine joint stand and are planning to return next year.

Mariano Wasserman, SAI, Argentina

922

Laboratory equipment and diagnostic tests

385
Information and communication technology

Exhibitors in total in 2019

5,598

Domestic 894

Foreign 4.704

Countries

468

Physiotherapy and orthopaedic technology

2,674

Electromedicine and medical technology

1,149
Commodities and consumer goods

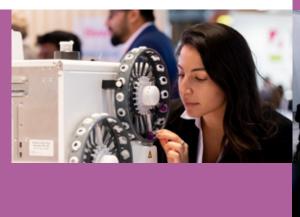
Laboratory equipment and diagnostic tests

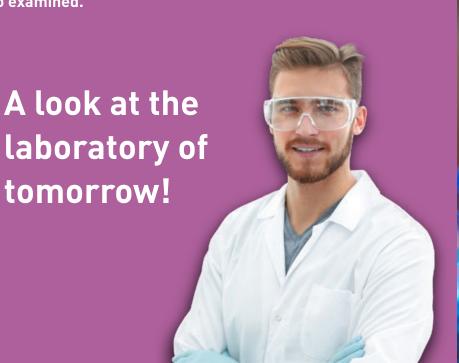
Exhibitor Video | Well-tried in vitro medical diagnostics by Virion/Serion GmbH

Exhibitor Video | Fast test, faster diagnosis – Interview with EUROIMMUN

Medizinische Labordiagnostika AG

On display in halls 1 and 3
was the entire spectrum of
laboratory technology and
diagnostics solutions – from
the analytical instruments
through automated staining
machines and microscopes
to high-speed centrifuges.
Topics that will become
increasingly important in
the future, such as digital
pathology and new techniques
for dealing with pathogens,
were also examined.





58 presentations LABMED MEDICA held by 43 international speakers FORUM on 4 theme days Whether it was clinical microbiology, infectious diseases or cardiology, the common thread linking

international expert meetings on laboratory

medicine was progress.

Physiotherapy and orthopaedic technology

Video | Motors for motor skills - robotics in rehabilitation

Exhibitor Video: | For a strong back – Interview with Spine Care Technologies

In halls 4 and 5, you needed to stay on the ball. After all, progress does not stop at physiotherapy and orthopaedic technology. From intelligent prostheses to new techniques in sport medicine, a huge diversity of products and technologies were on display in an environment that was more international than ever before.







Commodities and consumer goods

Video | Innovative, modern, sustainable - medical consumables of today

Video | High-tech solutions for hygiene, disinfection and sterilisation

In halls 5, 6, 7.0, 7.1 and 7a, the entire range of supplies and consumables was on display. From handy helpers for disinfecting hands to AR glasses for processing sterile items to smart plasters.

Visitors and exhibitors alike benefited from well-filled halls and the ample opportunities this provided for making new business contacts.









Electromedicine and medical technology

Exhibitor-Video | Laser – Multi-talents of light by biolitec AG

Exhibitor-Video | 3D imagery thanks to AI by MEDICAL IP

In halls 9 to 17, the goal was to provide a clear overview of MEDICA's traditional focus. And it worked – the huge space was dedicated to enabling visitors to experience the entire spectrum of electrical and medical technology. What is more, it possessed a strong event character, which the participants seemed to enjoy.







Up close with the latest trends!



Information and communication technology

Video | MEDICA App COMPETITION - clear the stage for mobile Health

Exhibitor-Video | Cyber security in medicine – Interview with TÜV SÜD Product Service GmbH

MEDICA

MEDICA

In Hall 13, the focus was on digital innovation, while in the MEDICA START-UP PARK founders presented their ideas and visions for the future. For those who wanted to delve into Big Data, AI, mHealth, IoT, Apps, wearables, eHealth and much more, visiting the hall was an absolute must.



35 presentations
held by 95 international speakers
on 4 theme days

A special highlight was the "Big Data & AI" expert panel. Thanks to the panel's profound knowledge of 5G technology, digital twins and a subsequent DEEP DIVE SESSION, no question remained unanswered.

CONNECTED HEALTHCARE FORUM

150 presentations held by 155 international speakers on 4 theme days

While start-ups presented ground-breaking solutions in the MEDICA DISRUPT Pitches, numerous speakers shared their knowledge of tomorrow's networked and digital solutions.

In the MEDICA START-UP PARK, 35 start-ups showcased the latest in diagnostics, IoMT, smart solutions, chronic disease treatment, AI, VR, mHealth and wearable solutions.



Further Highlights

MEDICA has always been about sharing the latest in medical know-how. Thanks to its numerous conferences, forums and lectures, once again it provided an unrivalled platform for sharing unique medical knowledge as well as insights into major health policy issues, the future of the German hospital landscape or disaster medicine.

Deep insights into new developments!

Foto Gallery | Emergency medicine – from stretchers to respiratory support

Interview | "Doc Esser" at MEDICA ECON FORUM - AI in the medical field: Friend or foe?







42 presentations held by over 53 speakers on 4 days

At the talks organised jointly by Messe Düsseldorf and Techniker Krankenkasse, audiences got a deep insight into the state of play in the healthcare sector. Among other things, the challenges in nursing care were a central theme...



INTERNATIONA CONFERENCE ON DISASTER AND MILITARY MEDICINE

35 presentations held by 39 international speakers on 2 days

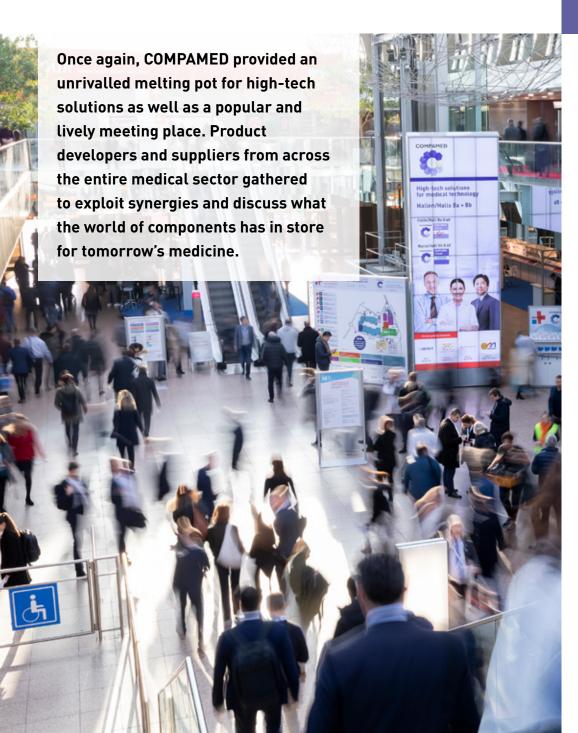
At the seventh DiMiMED Congress, a wide range of topics on emergency, disaster and military medicine were addressed. About 200 high-profile experts and 30 industry partners spoke at the event.



21 series of talks held by over 140 speakers on 4 days

At the German Hospital Day, the future of the German healthcare landscape was redefined. Hospital experts and health policy representatives discussed digitalisation, financing, personnel, management and more.

Video | Small technology, big performance - sensors



COMPAMED 2019

Visitors in 2019 (COMPAMED Incl. MEDICA)

1 2 1 3 6 9

Domestic 37,624 83,745 176

Exhibitors

Domestic Foreign Countries 234 567 98

Floorspace in 2019

13,244 Domestic Foreign 5,653,7,591

Video | High-tech in hospitals – how innovations gain a foothold

Video | Small technology, big performance – sensors









Just some of the positive exhibitor and visitor feedback

Friedrich von Kleist appreciates COMPAMED as the leading trade fair to find out where medical technology is heading. "As consultants, we are here to find the latest trends in the areas of OR equipment and outpatient care."

Friedrich von Kleist, Munich, Germany





Meeting existing customers and winning new ones - these are the main goals of the French manufacturer Promepla. For them, Todd Salomon, OEM Business the COMPAMED is the biggest trade fair they are participating in. They have been coming

> for 20 years now. Franck Slawinski, Sales Development Manager at Promepla, describes the fair as "the place to be for all manufacturers in the medical sector".

Francoise Audouy, Franck Slawinski, Promepla, Monaco



Luca Belloi is studying at the University of Lübeck to become a biomedical engineer. It's his first visit at COMPAMED, but he hopes to come back next year not as a visitor but as an exhibitor. "The COMPAMED gives me a 360° view of my field of studies, which is image processing."

Luca Belloi, Student, Lübeck, Germany



Philip Neuefeind already knew MEDICA, but this year he was overwhelmed by the size of COMPAMED. "We are looking for specialists in the field of software development for the German-Chinese market. The high proportion of Chinese exhibitors is of big help to us".

Philipp Neuefeind, Partner, Contagi interim, Frankfurt am Main



For at least ten years now. Uwe Kirstein has been visiting COMPAMED – his observation: during this time, the design of the exhibition area has become friendlier and more open. "The trade fair is a unique opportunity to take a look at new information and products, to meet international customers and suppliers and to hold in-depth discussions – which otherwise involves a great deal of effort."

Uwe Kirstein, CEO, Conopes GmbH



Todd Salomon of Argon Medical Devices is exhibiting at COMPAMED for the first time this year, but his company is a loyal exhibitor. "We come here every year. The COMPAMED gives us a forum and opportunity to meet with our European customers which we don't often have the chance to do."

Development Manager, Argon Medical Devices, Texas

MEDICA and COMPAMED 2020 – join us!

MEDICA App for smartphones and tablets:

MEDICA App for iOS iTunes Store MEDICA App for Android Google Play



How do you bring 5,600 exhibitors, 121,000 trade visitors and 176 nations together in one place?

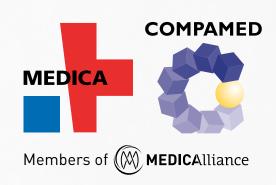
By providing an extensive platform where the healthcare market of the future will meet again next year.

If you would like to present your business and products at MEDICA 2020, please register by 1 March 2020 at www.medica.de/2330

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See you again...





16-19 NOVEMBER



